



Invitation of Expression of interest (EOI) for Computerization on BOT Basis

About WBIDC.

WBIDC, formed in 1967, is the premier agency of the State Government responsible for the development, growth, facilitation of industry, investment and infrastructure in West Bengal, apart from its role as a financial institution for large and medium scale sectors. The Corporation is actively engaged in catalysing investment through promotion/marketing of West Bengal as an investment destination, assisting in the implementation of projects through its 'Single Window Facility' called the 'State investment Facilitation Centre' (SIFC).

The West Bengal Industrial Development Corporation is the premier State Government Agency responsible for promotion of industrial and infrastructure investments in the State.

The core responsibilities of the WBIDC are:

Financing medium & large scale industries through different loan schemes;

- Facilitating investment proposals through single-window agency 'Shilpa Bandhu' or State Investment Facilitation Centre (SIFC);
- Promotion of joint sector and assisted sector units in important industry segments;
- Developments of business, trade and industrial links with domestic as well as foreign institutions and companies;
- Conceptualization of new projects as well as assistance to entrepreneurs towards implementation and follow-up;
- Management and operation of the State Incentive Schemes as a nodal agency of the State Government;
- Promoting/Facilitating the Development and Management of Industrial Infrastructure such as industry specific parks.
- Dissemination of information related to prospects of industries in the State.

WBIDC performs its financial functions through the following instruments:

- Term loans to medium scale industries at competitive rates.
- Short term loans to assisted units.
- Equity participation in selected projects.
- Equipment finance scheme for existing profit making units.
- Bridge loan against admitted Incentive Schemes.



During FY 2007-08, WBIDC has disbursed a total loan of Rs 143 crore. The Incentive disbursement during FY 2007-08 has been Rs 182.20 crore.

WBIDC also plays an active role in assisting implementation of new investments through Shilpabandhu or the State Investment Facilitation Centre (SIFC), which is an integral part of the Corporation. SIFC acts as the single-window agency of the state Government for setting up industries. It provides comprehensive assistance to entrepreneurs intending to set up new projects or undertake expansion, diversification, and modernization of their existing units.

The assistance provided by SIFC is of the following nature:

A. Facilitation Service

- Filing of application for IEM, LOI, and clearance from Foreign Investment Promotion Board in the Secretariat of Industrial Assistance, Government of India.
- Registration with Directorate of Industries.
- Identification, allotment and acquisition of land for setting up industries, mutation and conversion of land.
- Supply of construction and bulk power to industries by WBSEB, DVC, DPL, CESC and grant of special incentives offered by WBSEB, DPL and CESC.
- Matters related to Value Added Tax (VAT).
- Issue of No Objection Certificate and consent to operate from WB Pollution Control Board.
- Liaison with authorities providing Telephone and Telecommunication facilities.
- Liaison with District Civil and Police authorities, Labour Department, Fire Service Directorate, Office of Chief Inspector of Factories & Boilers, Directorate of Electricity, the Kolkata, Haldia, Siliguri, Asansol-Durgapur and other Development Authorities.
- Liaison with Customs & Excise, Directorate General of Foreign Trade, Kolkata & Haldia Ports, Kolkata Airport and Reserve Bank of India.
- Counseling on Project Finance and liaison with various all India and State level financial institutions and banks.
- Implementation counseling with regard to all industrial and infrastructure ventures in West Bengal.
- Assistance in sourcing appropriate technology from within the country and abroad. Facilitation services can also be had online through the Client Information System.



Some of the major industrial zones being facilitated by WBIDC are :

- Garment Park
- Industrial Park for Iron & Steel
- Biotech Park
- Foundry Park
- Rubber Park
- Food Park

WBIDC proposes the computerization of all its activities. For taking up the ambitious Project, WBIDC has decided to invite offers on BOT basis.



PROPOSED E-GOVERNANCE PROJECT.

(A) To study the present computerized /manual system and to identify key areas such as –

- Financial Accounting System (cash book, ledgers, functions ,all statutory reports and returns statement & MIS)
- Loan Accounting System (including Appraisal, Disbursement,Monitoring & Recovery)
- HR and Administration (including leave accounting, Service Books, file/dak movement, pay roll)
- Project Management System
- Incentive Department (Eligibility Certificate, Disbursement, Reports)
- Law Department (Litigation, Documentation)
- Secretarial Department. (Document Management System)

(B) To identify the origin of data at different levels of the Corporation & to propose a suitable computerized system (web enabled) and to define an integrated computer based information system with appropriate safeguards. An analysis would be required to be carried as to whether and how such a system would be beneficial to the functioning of WBICD.

(C) To estimate the existing work load and to propose resources required for the new system in terms of

- Computer Hardware and Application & Customized Software requirements, and data Integration
- Connectivity

Note: The existing IT backbone should be kept in consideration.

(D) To develop Software or to configure off-the-shelf packages (web enabled) as per requirement and implementation of the same along with providing requisite hardware for implementation of developed system within 8 months. However, individual modules should be developed/configured and delivered phase-wise from 3rd month onwards.

(E) To install and maintain the complete project after implementation for a period of 2 years

(F) Training the personnel of WBIDC who will run the system.

(G) Option for maintenance of the developed system from the beginning of the 3rd Year.



PROCESS OF SELECTION:

Phase-I

Scrutiny of evidences produced by the vendor to ascertain the eligibility of participating companies.

Phase-II

Interested vendor would complete Part A to C of "Proposed E-Governance Project" and submit their detailed preliminary technical proposals and make presentation before technical committee. Clarification if any, sought vendor, would also be addressed at this stage.

Phase-III

After evaluation of the preliminary technical proposals and presentation, WBIDC will short list vendors who would proceed to participate in the process of selection.

Phase-IV

WBIDC would further interact with the selected vendors to firm up the broad technical and commercial parameters.

Phase-V

The Companies who clear phase-III would submit their final technical and financial proposals in separate sealed covers and make final technical presentation (for clarification).

Companies selected from the above process would be asked to submit financial bid in 3 parts.

1. System Development & Implementation
2. Hardware requirement & Installation
3. AMC Cost of the whole system (with breakup) from 3rd year onwards.

ELIGIBILITY CRITERIA TECHNICAL & COMMERCIAL

The selected vendor/consortium of vendors must meet the following requirements:

1. A proven track record with documentary evidences, of undertaking and implementing similar projects successfully for any Central Govt /State Govt /Development Board/Municipal Bodies/Govt. Undertaking/ Other reputed organization.
2. The vendor should be in operation for at least last 5 years.
3. The bidder should have successfully implemented at least one project of value of more than Rs. 50 lakh for any Central Govt /State Govt /Development Board/Municipal Bodies/Govt. Undertaking / Other reputed organization.
4. Completed contract value of the applicant vendor in last 3 years should be minimum Rs 5 crores.
5. The net worth of the applicant should be a minimum of Rs.5 crore.
6. The applicant vendor should have sufficient strength of IT professionals (including support services) at Kolkata..



PROCESS OF APPLICATION:

- a) Submission of all necessary documents providing evidence of eligibility as per the Eligibility Criteria (Technical and Commercial) in the EOI.
- b) Participating vendor are required to deposit (refundable) a DD of Rs. 50,000.00 (Rupees fifty thousand) only as earnest money in favour of "West Bengal Industrial Development Corporation Ltd"
- c) Participating vendor may send their applications and dossier with complete profile (including firm's constitution and organizational hierarchy etc,) in support of eligibility conditions. The expression of interest with complete details must reach in sealed envelop on or before 3.00 P.M on 31st July 2008. to

**Managing Director,
West Bengal Industrial Development Corporation Ltd,
5, Council House Street
Kolkata-700001**

The offer submitted by various companies shall be opened by a committee. Board has the full right to accept or reject any or all offer without intimating any reason. The short listed companies may be required to make their presentation at the corporation.

You may contact Mr. Surojit D' Rozario, System Administrator for any clarification, he can be reached at 9836327733